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AustCyber's GovPitch 2020 helping solve cyber security challenges faced by government

Australia is rapidly building an innovative, globally competitive cyber security sector, capable of contributing to national economic growth and exporting scaled solutions internationally. There are now over 350 sovereign cyber security companies forming the backbone of a dynamic local industry.

Increasingly, government agencies are looking for unique cyber security products and services that protect and defend their sensitive data, complex networks and people. The COVID-19 pandemic has only reinforced this need.

Eleven of Australia's top cyber innovators pitched to Australian Government decision makers today as part of GovPitch 2020, one of AustCyber's flagship programs designed to introduce local cyber security providers to government agencies. Today's event was the fourth GovPitch since mid-2017, this time delivered in partnership with [Stone & Chalk](#).

The companies showcased their niche solutions and answered questions from a judging panel comprising the Australian Cyber Security Centre, Australian Taxation Office, Department of Foreign Affairs and Trade, Digital Transformation Office, Services Australia as well as In-Q-Tel International Australia.

Michelle Price, CEO of AustCyber, said that ahead of the release of the country's next Cyber Security Strategy, the Prime Minister has set the scene for why the Australian Government needs to significantly boost spending on cyber security for its own digital infrastructure and data but also for the country.

"The release of information from the Australian Government about the scale of the cyber attacks impacting the nation highlights the critical need for cyber security to keep our digital landscape safe. This is not just important for government agencies but for organisations of all sizes. GovPitch is providing innovative, globally competitive solutions directly to government, to help protect its agencies but also demonstrate to the rest of the economy what good cyber security practice looks like."

"Government's procurement processes obviously provide assurance and transparency, particularly for larger scale and complex projects," said Ms. Price. "The cost and complexity of these processes, however, is often a significant barrier to smaller cyber security companies and startups to be included in awarded contracts.

"GovPitch not only exposes growing cyber security companies to government buying opportunities, but also helps to educate government about Australian cyber products and services they might not know about," said Ms. Price. "Each company pitching today has been specifically selected for their capability type and alignment with an area of need in government, as identified by the agencies attending."

Alex Scandurra, CEO of Stone & Chalk said, "In cyber security, it's critical that as a country we have our own domestic capability to protect ourselves both physically and digitally. Ultimately, I hope initiatives such as GovPitch 2020 simplify government procurement for startups and other small companies."

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The eleven companies who pitched today included:

- [Airlock Digital](#)
- [AttackForge](#)
- [CyberAware](#)
- [Cydarm](#)
- [Detexian](#)
- [Forticode](#)
- [Huntsman Security](#)
- [Penten](#)
- [RightCrowd](#)
- [Truth](#)
- [WorldStack](#)

For more information about GovPitch visit: <https://www.austcyber.com/grow/support/govpitch>.

For detailed information on the companies visit: austcyber.com.au/govpitch2020companies

Media contact: Tom Finnigan, PR, Media and Engagement Lead, AustCyber
Phone: 0408 867 367
Email: tom@austcyber.com